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## **Dubai-based Falcon Group expands in Indonesia**

**Reflecting the firm's continued expansion throughout Asia, Falcon Group has appointed Danu Prihantara Nurrachman and Daniel Kandinata as Business Development Managers to be located in the Jakarta office. Both Danu and Daniel will report to Davy Kurniadi, Regional Manager Asia.**

Daniel has over 20 years of experience in the corporate financing arena in Indonesia having held senior positions in both business and banking. Daniel's extensive client base and firm familiarity with the Indonesian corporate banking scene was a key reason for bringing Daniel onto the Falcon team.

"Falcon will allow me to build deeper relationships with corporate customers," says Daniel, "so, for me, joining Falcon feels like natural progression - giving me the breadth and freedom to help new clients via Falcon's innovative products and services."

Meanwhile, Danu previously worked in the telecommunication industry in the US as Regional Manager for the Asia Pacific region. Danu has a substantial business network with both private corporate and government entities.

"I have extensive experience dealing with both private and state-owned Indonesian entities and I intend using this experience to explore opportunities for innovative financing," says Danu. "Also, having spent the past 10 years in the US, I am glad to finally return home!"

"We welcome Danu and Daniel," says Davy Kurniadi. "Their knowledge and experience will allow us to build our Asian franchise. Falcon achieved 25% growth in Indonesia last year so we need more human capital if we are to sustain this rapid rate of expansion. With Daniel and Danu on board I'm confident this is possible."

Falcon Group is headquartered in Dubai, and is an independent trade services specialist whose area of expertise is facilitating emerging market trade. The Asia region will play a fundamental part in Falcon's growth throughout 2011. Falcon reported