



February 03, 2011

## **Falcon Group makes key appointments in Jakarta**

**Falcon Group has appointed Danu Prihantara Nurrachman and Daniel Kanindata as business development managers to be based in the Jakarta office.**

They will both report to Davy Kurniadi, regional manager, Asia.

Kanindata has over 20 years of experience in the corporate financing arena in Indonesia having held senior positions in both business and banking.

“Falcon will allow me to build deeper relationships with corporate customers,” says Kanindata, “so, for me, joining Falcon feels like a natural progression – giving me the breadth and freedom to help new clients via Falcon’s innovative products and services.”

Nurrachman previously worked in the telecommunication industry in the US as regional manager for the Asia Pacific region.

“I have extensive experience dealing with both private and state-owned Indonesian entities and I intend using this experience to explore opportunities for innovative financing,” says Nurrachman.

Falcon achieved 25% growth in Indonesia last year. The firm is headquartered in Dubai, and is an independent trade services specialist whose area of expertise is facilitating emerging market trade.

The Asia region will play a fundamental part in Falcon’s growth throughout 2011. Falcon reported a pre-tax profit in excess of US\$23mn in full year 2010.