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Falcon Group looks beyond trade finance arena

Trade financier, Falcon Group, has hired two new members to its team to focus on structured finance.

Niels Slikker and John Bishop have been hired by Falcon Group as it looks to assert its role in structured finance.

“The employment of Niels and John is a major development for Falcon as we seek to maximize the potential of our established financial structures and techniques beyond the trade finance arena,” says CEO Will Nagle.

Slikker says: “Our role at Falcon Group will be to develop the structured finance products available, and harness the financial solutions for use with capital intensive financial assets. The opportunities are apparent, but require strong structuring and good origination to fit Falcon’s risk appetite.”

Slikker has moved from reinsurers Swiss Re, his work for there was in risk and capital optimization for banks. He has also worked for ABN Amro.

Bishop co-founded credit hedge fund Observatory Capital Management in 2004. He has also worked for Paribas, Credit Suisse, First Boston and Bankers Trust International. He says: “By building a new service offering on the foundations of the group’s boutique heritage and innovation, I am confident that Falcon Group’s new structured product offering will be acknowledged as a welcome alternative by many corporates, banks and other financial institutions.”

Slikker and Bishop will both report to Falcon Group's Chairman Kamel Alzarka and CEO Will Nagle.