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Falcon Group expands in Indonesia

Dubai-based Falcon Group, an independent provider of innovative and flexible solutions for cross-border trade, has announced key appointments in its Indonesian operations.

Reflecting the firm's continued expansion throughout Asia, Falcon has appointed Danu Prihantara Nurrachman and Daniel Kandinata as business development managers to be located in the Jakarta office, said a company statement.

Both Danu and Daniel will report to Falcon regional manager (Asia) Davy Kurniadi, the statement added.

Daniel has over 20 years of experience in the corporate financing arena in Indonesia having held senior positions in both business and banking.

His extensive client base and firm familiarity with the Indonesian corporate banking scene was a key reason for bringing Daniel onto the Falcon team, the statement said.

"Falcon will allow me to build deeper relationships with corporate customers," Daniel noted. "So, for me, joining Falcon feels like natural progression – giving me the breadth and freedom to help new clients via Falcon's innovative products and services," he added.

Danu previously worked in the US telecoms industry as regional manager for the Asia Pacific region. Danu has a substantial business network with both private corporate and government entities.

"I have extensive experience dealing with both private and state-owned Indonesian entities and I intend using this experience to explore opportunities for innovative financing," said Danu. "Also, having spent the past 10 years in the US, I am glad to finally return home!" he added.

Welcoming the duo, Kurniadi said, "Their knowledge and experience will allow us to build our Asian franchise. Falcon achieved 25 per cent growth in Indonesia last year so we need more human capital if we are to sustain this rapid rate of expansion. With Daniel and Danu on board I'm confident this is possible."-TradeArabia News Service